

# The Cost of Ensuring Salt Marsh Migration Under Sea Level Rise

A Property Value Model to Ensure Ecosystem Service Conservation

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# Estimating Preservation Cost

- Planning for salt marsh ecosystem service preservation via land purchases requires information on the expected benefit and cost of acquisition.
- The use of simpler cost measures are often poor predictors of the actual acquisition cost.
- This presentation illustrates a novel hedonic model designed to forecast the cost of preserving land to ensure the provision of salt marsh related ecosystem services.
- Hedonic property value models predict the price of land purchases as a function of parcel and area attributes.

# Research Objectives

- This research focuses on coastal land conservation for salt marsh migration, and:
  - Develops a hedonic model of vacant land prices, emphasizing land attributes that affect marsh migration suitability.
  - Model identifies opportunities for cost effective marsh conservation via implicit price estimates.
  - Demonstrates how simpler measures of land cost lead to poor estimates.

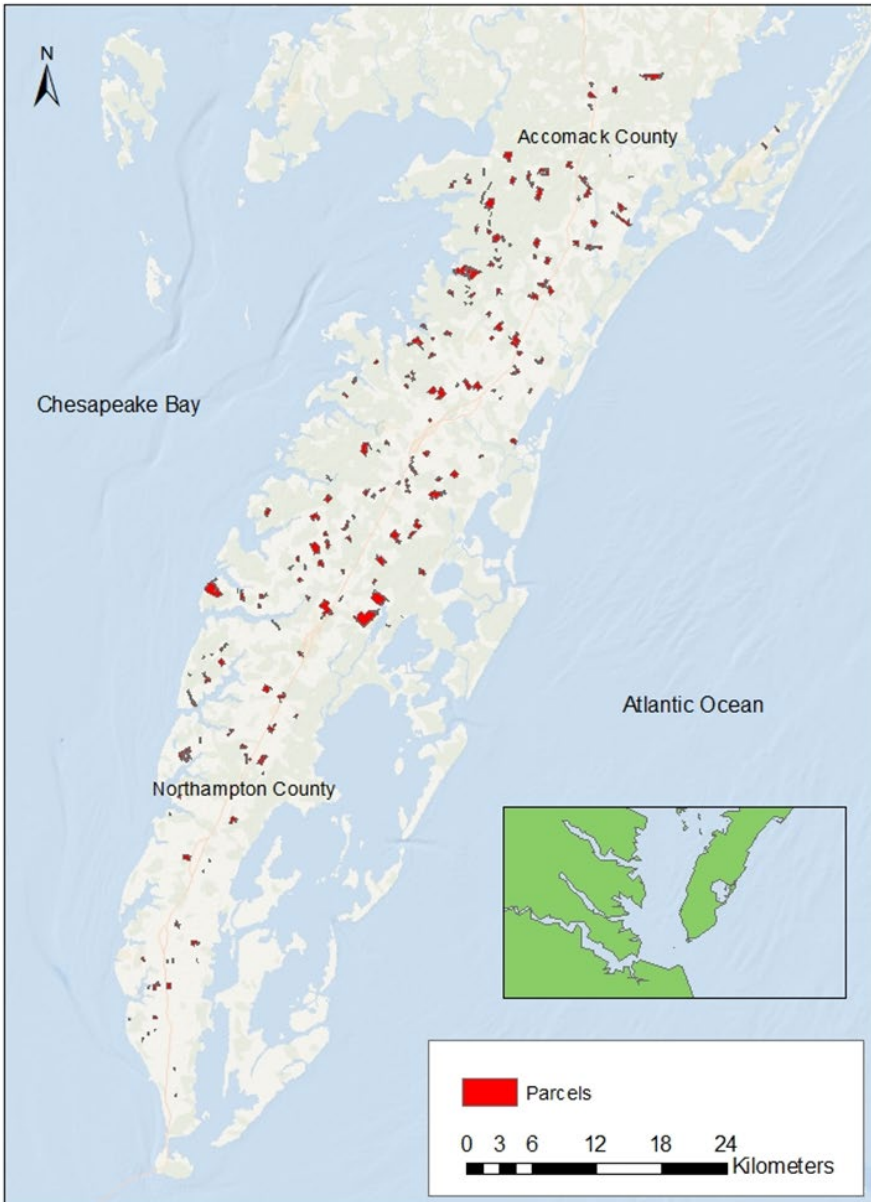


# Importance of Salt Marsh & Transgression Zones

- Salt marsh habitats provide many valuable ecosystem services.
  - Erosion control, flood defense, water purification, & habitat for aquatic species.
- However, these habitats are likely to shrink over time due to:
  - Rapidly rising sea levels as a result of global warming.
  - The armoring of land from unwanted salt marsh encroachment
- Marsh sustainability often requires the conservation of transgression zones (land suitable for landward marsh migration as seas rise)

# The Hedonic Model

- This model is designed to incorporate characteristics relevant to salt marsh migration.
- $P = P(N, C, M)$ 
  - $N$  = neighborhood characteristics (e.g., distance to CBD, distance to closest park)
  - $C$  = all other characteristics unrelated to marsh migration suitability (e.g., airport zoning)
  - $M = (\textit{Coastal Distance}, \textit{Elevation}, \textit{Land Cover})$



# The Data and Site Selection

- Data was collected from sales of vacant land in Accomack County and Northampton County between January 2014 and June 2017.
- This data was coupled with information relating to the parcel's geospatial environment.
  - Land cover information was taken from the National Land Cover Database.
  - Elevation information was taken from the U.S. Geological Survey.

# Selective Descriptive Statistics

| Variable            | Description   | Min   | Max   | Mean  | Std. Dev. |
|---------------------|---|-------|-------|-------|-----------|
| Adj. Price Per Acre | Price per acre adjusted to 2017\$   | 309.8 | 87542 | 5113  | 7818      |
| Acreage             | Parcel size measured in acres   | 5     | 326.5 | 40.08 | 50.01     |
| Forestland          | Percentage of parcel classified as forestland   | 0     | 100   | 38.56 | 34.04     |
| Wetland             | Percentage of parcel classified as wetland  | 0     | 96.63 | 7.316 | 17.83     |
| Farmland            | Percentage of parcel classified as farmland   | 0     | 100   | 50.34 | 36.48     |
| Elevation           | The midpoint between the highest and lowest elevation points on the parcel measured in meters | 0.100 | 15.40 | 6.562 | 4.419     |
| Coastal Distance    | Distance of the parcel to the coast measured in meters  | 29    | 5437  | 1504  | 1246      |

# Hedonic Model Results

| Dependent Variable = Natural Logarithm of Adjusted Sales Price |                        |                       |                        |
|--|------------------------|-----------------------|------------------------|
| Variables  | Coefficient<br>(S.E.)  | Variables             | Coefficient<br>(S.E.)  |
| Forestland   | -0.0448***<br>(0.0158) | Developed Open Space  | -0.0691***<br>(0.0201) |
| Wetland  | -0.0509***<br>(0.0162) | Log(Elevation)        | 0.309**<br>(0.133)     |
| Farmland   | -0.0410***<br>(0.0157) | Log(Coastal Distance) | -0.174**<br>(0.0866)   |
| Barren Land  | -0.0447**<br>(0.0173)  |                       |                        |
| <i>N</i>   | 223                    |                       |                        |
| <i>R</i> <sup>2</sup>  | 0.633                  |                       |                        |

\*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

- These results control for other neighborhood and environmental characteristics (location, zoning, proximity to the highway), not shown above.



# Implicit Price Results

| Implicit Price Using Mean Values |           |
|----------------------------------|-----------|
| Elevation                        | \$3,605/m |
| Distance to Coast                | -\$9/m    |

- The implicit price for elevation is interpreted as the extra cost to an average parcel for an additional meter of elevation.
- The implicit price for distance to the coast is interpreted as the reduced cost to an average parcel when located an additional meter further from the coast.

# Cost Prediction Comparisons

| Elevation = 0.58 meters   |              |              |              |
|---------------------------|--------------|--------------|--------------|
| Coastal Distance (meters) | 250          | 200          | 100          |
| Predicted Forest Cost     | \$2,739/acre | \$2,847/acre | \$3,211/acre |
| % Error w. All Vacant     | 87%          | 80%          | 59%          |
| % Error w. Coastal Vacant | 116%         | 108%         | 84%          |
| % Error w. Mostly Forest  | 34%          | 29%          | 14%          |

- The top row shows the model predicted cost per acre of preserving coastal forestland suitable for marsh migration under an optimistic SLR scenario by 2100.
- ‘All Vacant’ is the mean cost per acre of all vacant land.
- ‘Coastal Vacant’ is the mean cost per acre of vacant land within 1 km of the coast.
- ‘Mostly Forest’ is the mean cost per acre of vacant land with at least 75% forest cover.

# Leave-one-Out Prediction Comparisons

|                   | Model Prediction | All Vacant Land | All Coastal Vacant Land | Mostly Forest |
|-------------------|------------------|-----------------|-------------------------|---------------|
| Avg. Abs. % Error | 174%             | 952%            | 895%                    | 362%          |
| Standard Dev.     | 236%             | 1993%           | 1881%                   | 838%          |
| Min. Abs. % Error | 1%               | 19%             | 24%                     | 13%           |
| Max. Abs. % Error | 908%             | 9624%           | 9083%                   | 4029%         |

- The analysis is based on predictions in the cost of parcels suitable for marsh migration.
- Suitability was based on:
  - The parcel being within 100 meters of current salt marsh habitats.
  - The parcel having an elevation of at most 2 meters.
- Results show the relative gains in accuracy when using a predictive model of cost that incorporates salt marsh migration suitability criterion.

# Conclusion

- Some features related to marsh migration suitability are associated with price premiums (closer coastal proximity) while other features are associated with price discounts (lower elevation).
  - Land type (forest vs. farm) is also an influential factor in marsh migration and conservation cost.
- Simulations show significant errors in conservation cost predictions with the use of simpler measures.
- Accurate predictions in the cost of land purchases for the conservation of salt marsh ecosystem services requires cost information related to marsh migration suitability.

# Questions?

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